Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2006

Open to Public Inspection

A For the 2006 calendar year, or tax year beginning 10-01-2006 and ending 09-30-2007

B Check if applicable
- Address change
- Name change
- Initial return
- Final return
- Amended return
- Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
Girl Scouts of the United States of America

Number and street (or P O box if mail is not delivered to street address) | Room/suite
420 Fifth Avenue

City or town, state or country, and ZIP + 4
New York, NY 10018

D Employer identification number
13-1624016

E Telephone number
(212) 852-8000

F Accounting method ☐ Cash ☑ Accrual ☐ Other (specify) ▶

• **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).**

H and I are not applicable to section 527 organizations

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) If "Yes" enter number of affiliates ▶

H(c) Are all affiliates included? ☐ Yes ☐ No
(If "No," attach a list See instructions)

H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☑ No

I Group Exemption Number ▶

G Web site: ▶ WWW GIRLSCOUTS ORG

J Organization type (check only one) ▶ ☑ 501(c) (3) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ▶ ☐ if the organization is not a 509(a)(3) supporting organization **and** its gross receipts are normally **not** more than 25,000 A return is not required, but if the organization chooses to file a return, be sure to file a complete return

M Check ▶ ☐ if the organization is **not** required to attach Sch B (Form 990, 990-EZ, or 990-PF)

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 183,797,478

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances *(See the instructions.)*

Revenue 1	Contributions, gifts, grants, and similar amounts received				
a	Contributions to donor advised funds	1a			
b	Direct public support (not included on line 1a)	1b	5,521,325		
c	Indirect public support (not included on line 1a)	1c	25,976		
d	Government contributions (grants) (not included on line 1a)	1d	3,698,459		
e	**Total** (add lines 1a through 1d) (cash $ 7,201,336 noncash $ 2,044,424)			1e	9,245,760
2	Program service revenue including government fees and contracts (from Part VII, line 93)			2	11,084,724
3	Membership dues and assessments			3	34,421,622
4	Interest on savings and temporary cash investments			4	1,598,646
5	Dividends and interest from securities			5	3,626,149
6a	Gross rents	6a			
b	Less rental expenses	6b			
c	Net rental income or (loss) subtract line 6b from line 6a			6c	
7	Other investment income (describe ▶)			7	

		(A) Securities		(B) Other		
8a	Gross amount from sales of assets other than inventory	84,699,000	8a			
b	Less cost or other basis and sales expenses	73,315,668	8b			
c	Gain or (loss) (attach schedule)	11,383,332	8c			
d	Net gain or (loss) Combine line 8c, columns (A) and (B)				8d	11,383,332

9	Special events and activities (attach schedule) If any amount is from **gaming**, check here ▶ ☐				
a	Gross revenue (not including $ ____________ of contributions reported on line 1b)	9a			
b	Less direct expenses other than fundraising expenses	9b			
c	Net income or (loss) from special events Subtract line 9b from line 9a			9c	
10a	Gross sales of inventory, less returns and allowances	10a	38,632,485		
b	Less cost of goods sold	10b	16,563,293		
c	Gross profit or (loss) from sales of inventory (attach schedule) Subtract line 10b from line 10a			10c	22,069,192
11	Other revenue (from Part VII, line 103)			11	489,092
12	**Total revenue** Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11			12	93,918,517
Expenses 13	Program services (from line 44, column (B))			13	71,570,089
14	Management and general (from line 44, column (C))			14	6,331,891
15	Fundraising (from line 44, column (D))			15	1,230,975
16	Payments to affiliates (attach schedule)			16	1,762,358
17	**Total expenses** Add lines 16 and 44, column (A)			17	80,895,313
Net Assets 18	Excess or (deficit) for the year Subtract line 17 from line 12			18	13,023,204
19	Net assets or fund balances at beginning of year (from line 73, column (A))			19	180,959,396
20	Other changes in net assets or fund balances (attach explanation)			20	10,456,772
21	Net assets or fund balances at end of year Combine lines 18, 19, and 20			21	204,439,372

Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (*See the instructions.*)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a Grants paid from donor advised funds (attach Schedule) (cash $0 noncash $0) If this amount includes foreign grants, check here ▶ ☐	22a				
22b Other grants and allocations (attach schedule) (cash $3,904,362 noncash $0) If this amount includes foreign grants, check here ▶ ☐	22b	3,904,362	3,904,362		
23 Specific assistance to individuals (attach schedule)	23				
24 Benefits paid to or for members (attach schedule)	24	518,242	518,242		
25a Compensation of current officers, directors, key employees etc Listed in Part V-A (attach schedule)	25a	719,024	320,524	314,646	83,854
b Compensation of former officers, directors, key employees etc listed in Part V-B (attach schedule)	25b				
c Compensation and other distributions not icluded above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	25c				
26 Salaries and wages of employees not included on lines 25a, b and c	26	25,319,657	22,790,412	2,287,446	241,799
27 Pension plan contributions not included on lines 25a, b and c	27	1,828,987	1,579,470	221,763	27,754
28 Employee benefits not included on lines 25a - 27	28	5,091,635	4,564,872	468,170	58,593
29 Payroll taxes	29	2,032,250	1,755,004	246,408	30,838
30 Professional fundraising fees	30				
31 Accounting fees	31	206,071		206,071	
32 Legal fees	32	685,624		685,624	
33 Supplies	33	2,239,075	2,170,144	26,004	42,927
34 Telephone	34	679,380	476,923	202,457	
35 Postage and shipping	35	1,147,702	1,060,191	87,511	
36 Occupancy	36	5,817,240	5,590,933	85,249	141,058
37 Equipment rental and maintenance	37	111,273	89,396	21,877	
38 Printing and publications	38	2,163,102	2,127,510	27,882	7,710
39 Travel	39	4,236,235	3,890,522	279,027	66,686
40 Conferences, conventions, and meetings	40				
41 Interest	41				
42 Depreciation, depletion, etc (attach schedule)	42	2,822,913	2,321,607	448,996	52,310
43 Other expenses not covered above (itemize)					
a INSURANCE	43a	404,583	230,569	174,014	
b TECHNICAL SERVICES	43b	967,894	554,373	386,762	26,759
c REDISTRIBUTED EXPENSES	43c	2,521,487	2,521,487		
d PROF SERVICES & NONSTAFF FEES	43d	11,501,957	11,162,412	84,866	254,679
e GIRL SCOUT PROGRAM	43e	1,590,151	1,500,356	55,633	34,162
f MISCELLANEOUS	43f	2,624,111	2,440,780	21,485	161,846
g	43g				
44 **Total functional expenses.** Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13–15)	44	79,132,955	71,570,089	6,331,891	1,230,975

Joint Costs. Check ▶ ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in **(B)** Program services? ▶ ☐ **Yes** ☑ **No**

If "Yes," enter **(i)** the aggregate amount of these joint costs $0, **(ii)** the amount allocated to Program services $0, **(iii)** the amount allocated to Management and general $0, and **(iv)** the amount allocated to Fundraising $0

Part III Statement of Program Service Accomplishments *(See the instructions.)*

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

What is the organization's primary exempt purpose? ▶ GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE THE PURPOSE OF THE CORPORATION IS TO PROMOTE THE GIRL SCOUT MOVEMENT IN THE UNITED STATES OF AMERICA, WHICH INCLUDES THE UNITED STATES, ITS TERRITORIES, AND POSSESSIONS, BY DIRECTING AND COORDINATING THE MOVEMENT AND BY PROVIDING AND ADMINISTERING THE GIRL SCOUT PROGRAM IN ACCORDANCE WITH THE PURPOSES SET FORTH IN ITS CONGRESSIONAL CHARTER

All organizations must describe their exempt purpose achievements in a clear and concise manner State the number of clients served, publications issued, etc Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others)

		Program Service Expenses (Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others)
a	See Additional Data Table (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
b	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
c	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
d	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
e	Other program services (attach schedule) (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
f	**Total of Program Service Expenses** (should equal line 44, column (B), Program services) . . . . ▶	71,570,089

Part IV Balance Sheets *(See the instructions.)*

Note: *Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.*			(A) Beginning of year		(B) End of year
Assets					
45 Cash—non-interest-bearing			27,436	45	21,903
46 Savings and temporary cash investments			14,182,263	46	9,023,187
47a Accounts receivable	47a	6,407,110			
b Less allowance for doubtful accounts	47b	150,492	6,176,648	47c	6,256,618
48a Pledges receivable	48a	1,611,502			
b Less allowance for doubtful accounts	48b		2,315,230	48c	1,611,502
49 Grants receivable				49	
50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)				50a	
b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule)				50b	
51a Other notes and loans receivable (attach schedule)	51a				
b Less allowance for doubtful accounts	51b			51c	
52 Inventories for sale or use			4,042,937	52	4,193,556
53 Prepaid expenses and deferred charges			3,168,744	53	11,570,086
54a Investments—publicly-traded securities ▶ ☐ Cost ☑ FMV			110,267,284	54a	122,924,559
b Investments—other securities (attach schedule) ▶ ☐ Cost ☑ FMV			22,429,416	54b	33,582,530
55a Investments—land, buildings, and equipment basis	55a				
b Less accumulated depreciation (attach schedule)	55b			55c	
56 Investments—other (attach schedule)				56	
57a Land, buildings, and equipment basis	57a	74,902,342			
b Less accumulated depreciation (attach schedule)	57b	48,422,941	27,954,802	57c	26,479,401
58 Other assets, including program-related investments (describe ▶ ______)			3,636,229	58	3,934,757
59 **Total assets** (must equal line 74) Add lines 45 through 58			194,200,989	59	219,598,099
Liabilities					
60 Accounts payable and accrued expenses			8,570,360	60	10,362,902
61 Grants payable				61	
62 Deferred revenue			3,532,664	62	3,581,453
63 Loans from officers, directors, trustees, and key employees (attach schedule)				63	
64a Tax-exempt bond liabilities (attach schedule)				64a	
b Mortgages and other notes payable (attach schedule)				64b	
65 Other liabilities (describe ▶ ______)			1,138,569	65	1,214,372
66 **Total liabilities** Add lines 60 through 65			13,241,593	66	15,158,727
Net Assets or Fund Balances					
Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 67 through 69 and lines 73 and 74					
67 Unrestricted			146,969,118	67	166,117,137
68 Temporarily restricted			19,050,353	68	22,418,167
69 Permanently restricted			14,939,925	69	15,904,068
Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 70 through 74					
70 Capital stock, trust principal, or current funds				70	
71 Paid-in or capital surplus, or land, building, and equipment fund				71	
72 Retained earnings, endowment, accumulated income, or other funds				72	
73 **Total net assets or fund balances** Add lines 67 through 69 **or** lines 70 through 72 (Column (A) **must** equal line 19 and column (B) **must** equal line 21)			180,959,396	73	204,439,372
74 **Total liabilities and net assets / fund balances** Add lines 66 and 73			194,200,989	74	219,598,099

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return *(See the instructions.)*

a	Total revenue, gains, and other support per audited financial statements			a	104,742,208
b	Amounts included on line **a** but not on Part I, line 12				
1	Net unrealized gains on investments	b1	4,970,362		
2	Donated services and use of facilities	b2	13,988,000		
3	Recoveries of prior year grants	b3			
4	Other (specify)	b4	5,486,410		
	Add lines **b1** through **b4**			b	24,444,772
c	Subtract line **b** from line **a**			c	80,297,436
d	Amounts included on Part I, line 12, but not on line **a**				
1	Investment expenses not included on Part I, line 6b	d1	622,000		
2	Other (specify)	d2	12,999,081		
	Add lines **d1** and **d2**			d	24,444,772
e	**Total revenue** (Part I, line 12) Add lines **c** and **d** ▶			e	93,918,517

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a	Total expenses and losses per audited financial statements			a	81,262,232
b	Amounts included on line **a** but not on Part I, line 17				
1	Donated services and use of facilities	b1	13,988,000		
2	Prior year adjustments reported on Part I, line 20	b2			
3	Losses reported on Part I, line 20	b3			
4	Other (specify)	b4			
	Add lines **b1** through **b4**			b	13,988,000
c	Subtract line **b** from line **a**			c	67,274,232
d	Amounts included on Part I, line 17, but not on line **a:**				
1	Investment expenses not included on Part I, line 6b	d1	622,000		
2	Other (specify)	d2	12,999,081		
	Add lines **d1** and **d2**			d	13,621,081
e	**Total expenses** (Part I, line 17) Add lines **c** and **d** ▶			e	80,895,313

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) *(See the instructions.)*

(A) Name and address	**(B)** Title and average hours per week devoted to position	**(C)** Compensation **(If not paid, enter -0-.)**	**(D)** Contributions to employee benefit plans & deferred compensation plans	**(E)** Expense account and other allowances
See Additional Data Table				

Part V-A Current Officers, Directors, Trustees, and Key Employees *(continued)*		Yes	No
75a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings . . . ▶ 41			
b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s) .	75b		No
c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization" . . . ▶	75c		No
If "Yes," attach a statement that includes the information described in the instructions			
d Does the organization have a written conflict of interest policy? . . .	75d	Yes	

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	**(B)** Loans and Advances	**(C)** Compensation (If not paid enter -0-)	**(D)** Contributions to employee benefit plans and deferred compensation plans	**(E)** Expense account and other allowances
Norma Barquet 420 Fifth Avenue New York, NY 10018	0	290,125	24,916	0

Part VI Other Information *(See the instructions.)*		Yes	No
76 Did the organization make a change in its activities or methods of conducting activities? If "Yes," attach a detailed statement of each change . . .	76		No
77 Were any changes made in the organizing or governing documents but not reported to the IRS? . . .	77		No
If "Yes," attach a conformed copy of the changes			
78a Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return? . . .	78a	Yes	
b If "Yes," has it filed a tax return on **Form 990-T** for this year? . . .	78b	Yes	
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement . . .	79		No
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc , to any other exempt or nonexempt organization? . . .	80a	Yes	
b If "Yes," enter the name of the organization ▶ NEW YORK GIRL SCOUTS INC and check whether it is ☑ exempt **or** ☐ nonexempt			
81a Enter direct or indirect political expenditures (See line 81 instructions) . . . **81a**			
b Did the organization file **Form 1120-POL** for this year? . . .	81b		No

Part VI Other Information *(continued)*

					Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?			82a	Yes	
b	If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)	82b	13,988,000			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?			83a	Yes	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?			83b	Yes	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?			84a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			84b		
85	*501(c)(4), (5), or (6) organizations.* **a** Were substantially all dues nondeductible by members?			85a		
b	Did the organization make only in-house lobbying expenditures of $2,000 or less?			85b		
	If "Yes," was answered to either 85a or 85b, **do not** complete 85c through 85h below unless the organization received a waiver for proxy tax owed the prior year					
c	Dues assessments, and similar amounts from members	85c				
d	Section 162(e) lobbying and political expenditures	85d				
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e				
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f				
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?			85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?			85h		
86	*501(c)(7) orgs.* Enter **a** Initiation fees and capital contributions included on line 12	86a	0			
b	Gross receipts, included on line 12, for public use of club facilities	86b	0			
87	*501(c)(12) orgs.* Enter **a** Gross income from members or shareholders	87a	0			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b	0			
88a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Part IX			88a		No
b	At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI			88b		No
89a	*501(c)(3) organizations* Enter Amount of tax imposed on the organization during the year under section 4911 ▶ 0 , section 4912 ▶ 0 , section 4955 ▶ 0					
b	*501(c)(3) and 501(c)(4) orgs.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction			89b		No
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶		0			
d	Enter Amount of tax on line 89c, above, reimbursed by the organization ▶		0			
e	*All organizations.* At any time during the tax year was the organization a party to a prohibited tax shelter transaction?			89e		No
f	*All organizations.* Did the organization acquire direct or indirect interest in any applicable insurance contract?			89f		No
g	*For supporting organizations and sponsoring organizations maintaining donor advised funds.* Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			89g		No

90a List the states with which a copy of this return is filed ▶ See Additional Data Table

b Number of employees employed in the pay period that includes March 12, 2006 (See instructions) **90b** 414

91a The books are in care of ▶ FLORENCE CORSELLO Telephone no ▶ (212) 852-8000

Located at ▶ 420 FIFTH AVENUE NEW YORK, NY ZIP + 4 ▶ 10018

			Yes	No
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b		No

If "Yes," enter the name of the foreign country ▶

See the instructions for exceptions and filing requirements for **Form TD F 90-22.1**, Report of Foreign Bank and Financial Accounts

Part VI Other Information *(continued)*

			Yes	No
c	At any time during the calendar year, did the organization maintain an office outside of the United States?	91c		No
	If "Yes," enter the name of the foreign country ▶			
92	*Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of* ***Form 1041***—Check here ▶ ☐			
	and enter the amount of tax-exempt interest received or accrued during the tax year ▶	92		

Part VII Analysis of Income-Producing Activities ***(See the instructions.)***

Note: *Enter gross amounts unless otherwise indicated.*

		Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
		(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93	Program service revenue					
a	ROYALTIES			15	6,425,154	
b	TRAINING AND EVENT					
c	REVENUE	721000	2,262,368			2,397,202
d						
e						
f	Medicare/Medicaid payments					
g	Fees and contracts from government agencies					
94	Membership dues and assessments					34,421,622
95	Interest on savings and temporary cash investments			14	1,598,646	
96	Dividends and interest from securities			14	3,626,149	
97	Net rental income or (loss) from real estate					
a	debt-financed property					
b	non debt-financed property					
98	Net rental income or (loss) from personal property					
99	Other investment income					
100	Gain or (loss) from sales of assets other than inventory			18	11,383,332	
101	Net income or (loss) from special events					
102	Gross profit or (loss) from sales of inventory					22,069,192
103	Other revenue a MISCELLANEOUS			01	489,092	
b						
c						
d						
e						
104	Subtotal (add columns (B), (D), and (E))		2,262,368		23,522,373	58,888,016

105 **Total** (add line 104, columns (B), (D), and (E)) ▶ 84,672,757

Note: *Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.*

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes ***(See the instructions.)***

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	See Additional Data Table

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities ***(See the instructions.)***

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts ***(See the instructions.)***

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ **Yes** ☑ **No**

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ **Yes** ☑ **No**

NOTE: *If "Yes" to **(b)**, file Form 8870 **and** Form 4720 (see instructions).*

Part XI **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

		Yes	No
106	Did the reporting organization **make** any transfers **to** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity		No

	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
	Totals			

		Yes	No
107	Did the reporting organization **receive** any transfers **from** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity		No

	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
	Totals			

		Yes	No
108	Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?		No

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

****** 2008-06-03

Signature of officer Date

florence corsello chief financial officer

Type or print name and title

Paid Preparer's Use Only

Preparer's signature

Date

[redacted]

Firm's name (or yours if self-employed), address, and ZIP + 4

WTAS LLC

452 Fifth Avenue 23rd Floor

New York, NY 10018

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93490155002228

SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047

2006

Name of the organization
Girl Scouts of the United States of America

Employer identification number
13-1624016

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 2 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than $50,000	**(b)** Title and average hours per week devoted to position	**(c)** Compensation	**(d)** Contributions to employee benefit plans & deferred compensation	**(e)** Expense account and other allowances
DEBORAH LONG 420 FIFTH AVENUE NEW YORK, NY 10018	SVP-CORP RELATIONS 45 0	227,475	34,964	0
NORMA BARQUET 420 FIFTH AVENUE NEW YORK, NY 10018	SVP-MISSION TO MRKT 45 0	290,125	24,196	0
JACQUELINE LIBOWITZ 420 FIFTH AVENUE NEW YORK, NY 10018	CHIEF OF STAFF 45 0	211,264	58,255	0
LAURIE WESTLEY 420 FIFTH AVENUE NEW YORK, NY 10018	VP-GOVT RELATIONS 45 0	198,614	66,558	0
HARRIET MOSATCHE 420 FIFTH AVENUE NEW YORK, NY 10018	VP-COLLAB&INITIATIVE 45 0	219,121	33,188	0
Total number of other employees paid over $50,000 ▶	264			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than $50,000	**(b)** Type of service	**(c)** Compensation
HELLER EHRMAN LLP PO BOX 60000 SAN FRANCISCO, CA 94160	LEGAL	683,124
NEW AMSTERDAM PARTNERS 475 PARK AVENUE SOUTH NEW YORK, NY 10016	INVESTMENT MANAGER	103,450
J H COHEN LLP 4 BECKER FARM ROAD ROSELAND, NJ 07068	AUDITING SERVICES	276,524
ERNST and YOUNG 5 TIMES SQUARE NEW YORK, NY 10036	AUDITING services	219,385
GOLDMAN SACHS FUNDS MGMT LP PO BOX 7247-6636 PHILADELPHIA, PA 19170	INVESTMENT MGMT	94,305
Total number of others receiving over $50,000 for professional services ▶ 1		

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than $50,000	**(b)** Type of service	**(c)** Compensation
LOWE and PARTNERS WORLDWIDE INC PO BOX 7247-6591 PHILADELPHIA, PA 197202425	MARKETING	617,801
INFOR GLOBAL SOLUTIONS PO BOX 933173 ATLANTA, GA 31193	TECHNOLOGY	397,801
CRT-Tanaka LLC PO BOX 6644 RICHMOND, VA 23230	Public Relations	415,460
JWT SPECIALIZED COMMUNICATIONS 466 LEXINGTON AVENUE NEW YORK, NY 10017	EXEC SEARCH SERVICE	235,339
PUBLICIDAD SIBONEY CORPORATION 729 SEVENTH AVENUE 9TH FLOOR NEW YORK, NY 10019	RESEARCH	218,551
Total number of other contractors receiving over $50,000 for other services ▶ 26		

Part III **Statements About Activities** (See page 2 of the instructions.)

		Line	Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶$ 85,000 (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)	1	Yes	
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? *(If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)*			
a	Sale, exchange, or leasing property?	2a		No
b	Lending of money or other extension of credit?	2b		No
c	Furnishing of goods, services, or facilities?	2c	Yes	
d	Payment of compensation (or payment or reimbursement of expenses if more than $1,000)?	2d	Yes	
e	Transfer of any part of its income or assets?	2e		No
3a	Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)	3a	Yes	
b	Did the organization have a section 403(b) annuity plan for its employees?	3b	Yes	
c	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement	3c		No
d	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		No
4a	Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g	4a	Yes	
b	Did the organization make any taxable distributions under section 4966?	4b		No
c	Did the organization make a distribution to a donor, donor advisor, or related person?	4c		No

d Enter the total number of donor advised funds owned at the end of the tax year ▶

e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶

f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶0

g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶0

Part IV **Reason for Non-Private Foundation Status** (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

5 ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)

6 ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)

7 ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)

8 ☐ A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)

9 ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ▶

10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)

11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

11b ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

12 ☑ An organization that normally receives **(1) more than 331/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 331/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)

13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

☐ Type I ☐ Type II ☐ Type III - Functionally Integrated ☐ Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents? Yes	No	(e) Amount of support?
Total ▶					

14 ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) ***Use cash method of accounting.***

Note: *You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.*

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	9,949,488	9,090,562	10,506,186	8,073,340	37,619,576
16 Membership fees received	34,421,622	35,589,675	37,514,369	26,625,814	134,151,480
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	41,029,687	43,485,203	45,727,328	49,524,199	179,766,417
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	13,912,317	9,813,384	9,343,350	9,257,929	42,326,980
19 Net income from unrelated business activities not included in line 18					0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	460,461	427,538	402,860	388,413	1,679,272
23 Total of lines 15 through 22	99,773,575	98,406,362	103,494,093	93,869,695	395,543,725
24 Line 23 minus line 17	58,743,888	54,921,159	57,766,765	44,345,496	215,777,308
25 Enter 1% of line 23	997,736	984,064	1,034,941	938,697	

26 **Organizations described on lines 10 or 11: a** Enter 2% of amount in column (e), line 24 ▶ **26a**

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a **Do not file this list with your return.** Enter the total of all these excess amounts ▶ **26b**

c Total support for section 509(a)(1) test Enter line 24, column (e) ▶ **26c**

d Add Amounts from column (e) for lines 18 ____ 19 ____ 22 ____ 26b ____ ▶ **26d**

e Public support (line 26c minus line 26d total) ▶ **26e**

f **Public support percentage (line 26e (numerator) divided by line 26c (denominator))** ▶ **26f**

27 **Organizations described on line 12: a** For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " **Do not file this list with your return.** Enter the sum of such amounts for each year

(2005) 0 (2004) 0 (2003) 0 (2002) 0

b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the **larger** of **(1)** the amount on line 25 for the year or **(2)** $5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in **(1)** or **(2)**, enter the sum of these differences (the excess amounts) for each year

(2005) 0 (2004) 0 (2003) 0 (2002) 0

c Add Amounts from column (e) for lines 15 37,619,576 16 134,151,480 17 179,766,417 20 0 21 0 ▶ **27c** 351,537,473

d Add Line 27a total 0 and line 27b total 0 ▶ **27d** 0

e Public support (line 27c total minus line 27d total) ▶ **27e** 351,537,473

f Total support for section 509(a)(2) test Enter amount from line 23, column (e) ▶ **27f** 395,543,725

g **Public support percentage (line 27e (numerator) divided by line 27f (denominator))** ▶ **27g** 88 87 %

h **Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))** ▶ **27h** 10 7 %

28 **Unusual Grants:** For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Line	Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)			
32	Does the organization maintain the following			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?	32b		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			
33	Does the organization discriminate by race in any way with respect to			
a	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
c	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
e	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)			
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 10 of the instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check ▶ **a** ☐ if the organization belongs to an affiliated group Check ▶ **b** ☐ if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for all electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	**36**		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	**37**		85,000
38 Total lobbying expenditures (add lines 36 and 37)	**38**		85,000
39 Other exempt purpose expenditures	**39**		80,810,313
40 Total exempt purpose expenditures (add lines 38 and 39)	**40**		80,895,313
41 Lobbying nontaxable amount Enter the amount from the following table—	**41**		1,000,000
42 Grassroots nontaxable amount (enter 25% of line 41)	**42**		250,000
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	**43**		0
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	**44**		0

If the amount on line 40 is—	**The lobbying nontaxable amount is—**
Not over $500,000	20% of the amount on line 40
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

Caution: *If there is an amount on either line 43 or line 44, you must file Form 4720.*

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50 on page 13 of the instructions)

	Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	**(a)** 2006	**(b)** 2005	**(c)** 2004	**(d)** 2003	**(e)** Total
45 Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46 Lobbying ceiling amount (150% of line 45(e))					6,000,000
47 Total lobbying expenditures	85,000	83,000	84,641	73,302	325,943
48 Grassroots nontaxable amount	250,000	250,000	250,000	250,000	1,000,000
49 Grassroots ceiling amount (150% of line 48(e))					1,500,000
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers		No	
b Paid staff or management (Include compensation in expenses reported on lines **c** through **h.**)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines **c** through **h.**)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII **Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 13 of the instructions.)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

		Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of			
(i) Cash	**51a(i)**		No
(ii) Other assets	**a(ii)**		No
b Other transactions			
(i) Sales or exchanges of assets with a noncharitable exempt organization	**b(i)**		No
(ii) Purchases of assets from a noncharitable exempt organization	**b(ii)**		No
(iii) Rental of facilities, equipment, or other assets	**b(iii)**		No
(iv) Reimbursement arrangements	**b(iv)**		No
(v) Loans or loan guarantees	**b(v)**		No
(vi) Performance of services or membership or fundraising solicitations	**b(vi)**		No
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	**c**		No

d If the answer to any of the above is "Yes," complete the following schedule Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☑ No

b If "Yes," complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship

Additional Data

Software ID:
Software Version:
EIN: 13-1624016
Name: Girl Scouts of the United States of America

Form 990, Part III - Program Service Accomplishments:

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501 (c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)		Program Service Expenses (Required for 501(c) (3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
a	GIRL SCOUT MERCHANDISE - ADMINISTRATIVE EXPENSES (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
b	OF PROVIDING GSUSA'S UNIFORM AND EQUIPMENT Service (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	12,999,081
c	SERVICE DELIVERY TO LOCAL COUNCILS - PROVIDE DIRECT CONSULTATION AND TECHNICAL ASSISTANCE SERVICES TO ALL GIRL SCOUT COUNCILS NATIONWIDE, AND USA GIRL SCOUTS OVERSEAS, TO ASSURE THE DELIVERY OF SERVICES TO GIRLS AND ADULTS IN ACCORDANCE WITH THE MISSION, POLICIES AND GOALS OF THE ORGANIZATION (Grants and allocations $ 239,522) If this amount includes foreign grants, check here ▶ ☐	25,461,940
d	SEE STATEMENT 4 (Grants and allocations $ 3,535,840) If this amount includes foreign grants, check here ▶ ☐	22,813,366
e	COMMUNICATIONS - COMMUNICATE TO MEMBERSHIP AND GENERAL PUBLIC KEY MESSAGES ABOUT GIRL SCOUTING PUBLICATION OF GIRL SCOUT LEADER MAGAZINE DESIGN, DEVELOP AND DISSEMINATE PUBLIC RELATIONS TOOLS AND MATERIALS FOR USE BY GIRL SCOUT COUNCILS (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	9,237,828
f	INTERNATIONAL SERVICES - PROVIDE OPPORTUNITIES FOR GIRLS AND ADULTS FROM ACROSS BORDERS AND DIVERSE CULTURES TO LIVE, PLAN AND WORK TOGETHER FOR A PERIOD OF TIME (Grants and allocations $ 129,000) If this amount includes foreign grants, check here ▶ ☐	1,057,874

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
KATHY CLONINGER 420 Fifth Avenue New York, NY 10018	CEO/Member-EX-OFFICIO 45 0	419,269	107,730	0
FLORENCE CORSELLO 420 Fifth Avenue New York, NY 10018	CFO/MEMBER-EX-OFFICIO 45 0	299,756	102,311	0
PATRICIA DIAZ DENNIS 420 Fifth Avenue New York, NY 10018	CHAIR/NATIONAL BRD/MBR-AT-LG 5 0	0	0	0
SHARON H MATTHEWS 420 Fifth Avenue New York, NY 10018	FIRST VICE CHAIR/MBR-AT-LG 5 0	0	0	0
MARY P BORBA 420 Fifth Avenue New York, NY 10018	SECOND VICE CHAIR, MBR-AT-LG 5 0	0	0	0
LINDA FOREMAN 420 Fifth Avenue New York, NY 10018	SECRETARY, MEMBER-AT-LARGE 5 0	0	0	0
GWENDOLYN J WONG 420 Fifth Avenue New York, NY 10018	TREASURER, MEMBER-AT-LARGE 5 0	0	0	0
SUSAN L ANDERSON 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
SHERI BETTS 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
DR DONNA BLACKWELL 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
MARIA W BLAKE 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
PATRICIA BOWE ROMINES 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
PATSY BRISON 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MIMI U B COPPERSMITH FREDMAN 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
VALDAR CORYAT 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
TANYA DAWKINS 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
TJADA D'OYEN 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
RAQUEL EGUSQUIZA 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
JOYCE ESPY SEARCY 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MRS ELINOR JOHNSTONE FERDON 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
MRS JANE C FREEMAN 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0
TOM FROST III 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MICHELLE L GARCIA 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
OLIVIA N GRAHAM 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
NAN C HILLIS 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
KIP HUGHES 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MARNE L KELLER-KRIKAVA 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MS B LARAE ORULLIAN 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0
CONNIE L LINDSEY 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
SANDRA E MADRID PHD 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
NANCY MARINO 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
CONNIE MATSUI 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0
GAIL G MATTSON 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
DR MELODIE MAYBERRY-STEWART 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
JOE MAYFIELD 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
LINDA MAZON-GUTIERREZ 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MRS ARTHUR E MOTCH JR 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0
DEBRA NAKATOMI 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MRS BETTY F PILSBURY 420 Fifth Avenue New York, NY 10018	MEMBER-Ex-Officio/Past Pres 5 0	0	0	0
JUDITH A RAMALEY 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
ANGEL L RODRIGUEZ 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
RHEA S SCHWARTZ 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
SARA L SCHWEBEL 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
DR GLORIA D SCOTT 420 Fifth Avenue New York, NY 10018	MEMBER-Ex-Officio/Past Pres 5 0	0	0	0
MAJOR GENERAL ANNIE SOBEL 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
MARISA TABIZON THOMPSON 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
GAIL M TALBOTT 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
DAVIA TEMIN 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0
CYNTHIA B THOMPSON 420 Fifth Avenue New York, NY 10018	MEMBER-EX-OFFICIO/Past Pres 5 0	0	0	0
JOAN WAGNON 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
PERRY YEATMAN 420 Fifth Avenue New York, NY 10018	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part VI, Line 90a - List the states with which a copy of this return is filed:

List the states with which a copy of this return is filed	AL, AK, AZ, AR, CA, CO, CT, DC, FL, GA, KY, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OH, OK, PA, RI, SC, TN, UT, VA, WA, WV

Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93B	FEES PAID BY PARTICIPANTS IN CONNECTION WITH SERVICES
0	RECEIVED FROM THE ORGANIZATION (E G MEETING AND TRAINING
0	REGISTRATION FEES AND ROOM AND BOARD FEES)
94	DUES PAID BY REGISTERED MEMBERS TO RECEIVE MEMBERSHIP
0	BENEFITS
102	SALE OF UNIFORMS, HANDBOOKS, INSIGNIA, AND EQUIPMENT
0	DIRECTLY RELATED TO THE DELIVERY OF THE GIRL SCOUTS PROGRAM

TY 2006 Cash Grants Paid Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Class of Activity	Recipient's name	Address	Amount	Relationship
	SEE STATEMENTs 1 - 3	c/o Girl Scouts of the United State 420 Fifth Avenue New York, NY 10018	3,904,362	None

TY 2006 Gain/Loss from Sale of Public Securities Schedule

Name:	Girl Scouts of the United States of America
EIN:	13-1624016
Gross Sales Price:	84,699,000
Basis:	73,315,668
Sales Expenses:	
Total (net):	11,383,332

TY 2006 General Explanation Attachment

Name: Girl Scouts of the United States of America
EIN: 13-1624016

Identifier	Return Reference	Explanation
GRANTS AND ALLOCATIONS	EXPLANATION OF PART II, STATEMENT OF FUNCTIONAL EXPENSES, LINE 22	GRANTS AND SCHOLARSHIPS WERE AWARDED TO VARIOUS GIRL SCOUT COUNCILS, INDIVIDUAL GIRL SCOUT MEMBERS, THE WORLD ASSOCIATION OF GIRL GUIDES AND GIRL SCOUTS, AND GIRL SCOUT COUNCIL STA FF MEMBERS FOR THE FOLLOWING ACTIVITIES FEDERAL APPROPRIATION GRANT TO GIRL SCOUT COUNCIL S FOR FUNDING GIRL SCOUT ACTIVITIES RELATED TO A MOTHER/DAUGHTER VISITATION PROGRAM AND IT S OUTREACH TO GIRLS DETAINED IN JUVENILE DETENTION CENTERS $1,243,914 SCHOLARSHIPS AWARDE D TO GIRL SCOUT ADULTS TO ATTEND TRAINING EVENTS $552,331 FEDERAL APPROPRIATION FOR FUNDI NG GIRL SCOUT PROGRAM ACTIVITIES LOCATED IN OR NEAR PUBLIC AND/OR INDIAN HOUSING $368,386 FEDERAL APPROPRIATION FOR FUNDING GIRL SCOUT PROGRAM ACTIVITIES IN RURAL COMMUNITIES $34 7,582 GRANTS AND SCHOLARSHIPS AWARDED FOR WORLDWIDE GIRL SCOUTING INTERNATIONAL EXCHANGE P ROGRAMS $224,720 GRANT FROM UNILEVER TO PROVIDE ASSISTANCE TO GIRL SCOUT COUNCILS IN DEVE LOPING INNOVATIVE PROGRAM ACTIVITIES FOR GIRLS THAT PROMOTES SELF ESTEEM AND ADDRESSES REL ATED ISSUES SUCH AS BODY IMAGE, SELF CONFIDENCE, AND PEER PRESSURE $166,500 GRANT AWARDED FROM METROPOLITAN LIFE FOUNDATION TO FUND GIRL SCOUTS' PROJECTS SUCH AS MENTORING PROGRAM S, NATIONAL HEALTH, SPORTS AND FITNESS-INITIATIVE PROJECTS FOR GIRLS AGES 15 - 17 $114,07 3 A GRANT TO DEVELOP CAR CARE PROGRAM RESOURCES FOR GIRLS 14-17 TO EDUCATE GIRLS ABOUT CAR EERS IN THE AUTOMOTIVE INDUSTRY $102,075 GRANTS AWARDED TO GIRL SCOUT COUNCILS FOR THE PR OMOTION AND DEVELOPMENT OF GIRL SCOUTING IN CONNECTICUT, MARYLAND, MASSACHUSETTS, MINNESOT A, NEW HAMPSHIRE, NEW JERSEY, AND NEW YORK $100,745 A GRANT AWARDED FROM LOCKHEED MARTIN TO ENABLE GIRL SCOUTS TO EXPLORE SCIENCE TECHNOLOGY, ENGINEERING, AND MATHEMATICS $87,521 A GRANT FROM THE PEPSICO FOUNDATION IN SUPPORT OF THE HEALTHY LIVING PROGRAM TO IMPROVE T HE HEALTH OF GIRLS AND FAMILIES AND CREATE A SOCIAL TREND OF HEALTHY LIVING $82,000 A POS ITIVE LIFE SKILLS AND FINANCIAL LITERACY PROGRAM FUNDED BY MUTUAL OF AMERICA TO HELP GIRLS BUILD THE KNOWLEDGE, SKILLS, AND UNDERSTANDING NECESSARY FOR SUCCESS $62,520 A FEDERAL A PPROPRIATION TO DEVELOP PROGRAMS IN 17 COUNCILS TO HELP IMPROVE THE HEALTH OF GIRLS, 11-17 THROUGH EDUCATIONAL AND HANDS ON ACTIVITIES RELATED TO PHYSICAL ACTIVITY, GOOD NUTRITION, AND A HEALTHY LIFESTYLE $62,046 A GRANT FROM THE MOTOROLA FOUNDATION TO SUPPORT A PILOT FIRST LEGO LEAGUES PROGRAM AT TEN COUNCILS $60,072 A FEDERAL APPROPRIATION TO DEVELOP GIR L FOCUSED, COUNCIL-BASED PROJECTS THAT ENABLE GIRLS TO EXPLORE SCIENCE, TECHNOLOGY, ENGINE ERING AND MATH $58,910 GRANTS AWARDED TO ENCOURAGE YOUNG GIRLS TO RESPECT, PROTECT AND PR ESERVE WILDLIFE BY MEANS OF WILDLIFE VALUES EDUCATION $54,918 NON DESIGNATED DONATIONS US ED TO ADVANCE THE GIRL SCOUT MOVEMENT $74,969 GRANTS TO GIRL SCOUT COUNCILS TO DEFRAY SOM E EXPENSES ASSOCIATED IN THE CREATION AND STRENGTHENING OF ALLIANCES AMONG COUNCILS $39,6 05 A GRANT FROM THE MOTOROLA FOUNDATION IN SUPPORT OF THE DESIGN AND DISCOVERY PROGRAM FOR GIRLS TO EXPLORE ENGINEERING, DESIGN AND TECHNOLOGY AND TO BE INVOLVED IN SUSTAINED PROBL EM SOLVING $34,000 A GRANT TO SUPPORT THE DEVELOPMENT OF SCHOOL SUCCESS CLUBS, A NATIONAL PROGRAM TO OFFER SCHOOL BASED CLUBS TO POSITIVELY IMPACT GIRLS' SUCCESS IN SCHOOL $30,00 0 PROGRAMS WHICH PROMOTE LEADERSHIP DEVELOPMENT OF GIRL SCOUT MEMBERS $25,266 GRANTS TO S UPPORT COUNCILS AND GIRL SCOUT FAMILIES AFFECTED BY HURRICANE KATRINA $12,209

Identifier	Return Reference	Explanation
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS	PART III, STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS	PROGRAM SERVICE ACTIVITY B PROGRAM DEVELOPMENT AND TRAINING - RESEARCH, DEVELOP, AND EVALUATE GIRL SCOUT PROGRAM FOR GIRLS, AND TRAINING FOR VOLUNTEER AND PROFESSIONAL STAFF TO MEET THE OBJECTIVES OF GIRL SCOUTING DELIVER EDUCATIONAL AND TRAINING OPPORTUNITIES FOR GIRLS AND ADULTS AT JULIETTE GORDON LOW BIRTHPLACE AND EDITH MACY CONFERENCE CENTER PROVIDE BASIC ACCIDENT PROTECTION FOR REGISTERED MEMBERS FOR APPROVED, SUPERVISED GIRL SCOUT ACTIVITIES

TY 2006 Investments - Securities Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Book Value	Cost/FMV
ALTERNATIVES (HEDGE FUNDS) - OTHER	13,831,573	
SHORT TERM INVESTMENTS - OTHER	13,411,241	
REAL ESTATE - OTHER	6,339,716	

TY 2006 Member Benefits Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Type of Benefit	Amount
GIRL SCOUT ACTIVITY ACCIDENT INSURANCE -	
BASIC ACCIDENT PROTECTION FOR REGISTERED	
MEMBERS FOR APPROVED, SUPERVISED GIRL SCOUT	
ACTIVITIES.	518,242

TY 2006 Other Assets Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Beginning of Year Amount	End of Year Amount
DEFERRED GIFTS RECEIVABLE	2,497,659	2,720,386
FUNDS HELD IN TRUST FOR OTHERS	1,138,570	1,214,371

TY 2006 Other Changes in Net Assets Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
NET UNREALIZED GAIN ON INVESTMENTS	4,970,362
CHANGE IN PENSION ADD'L MIN LIABILITY	5,263,683
CHANGE IN VALUE OF DEFERRED GIFTS	222,727

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TY 2006 Other Expenses Not Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
AUDITED FINANCIAL STATEMENTS.	12,693,594
FINANCIAL STATEMENTS.	305,487

TY 2006 Other Liabilities Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Beginning of Year Amount	End of Year Amount
FUNDS HELD IN TRUST	1,138,569	1,214,372

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TY 2006 Other Revenues Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
158 AND DEFERRED GIFTS	5,486,410

TY 2006 Other Revenues Not Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
AUDITED FINANCIAL STATEMENTS.	12,693,594
FINANCIAL STATEMENTS.	305,487

TY 2006 Payments to Affiliates Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Name	Address	Amount	Purpose
MEMBERSHIP QUOTA PAYMENT		1,762,358	

TY 2006 Sales Of Inventory Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Category	Gross Sales	Cost of Goods Sold	Net (Gross Sales Minus Cost of Goods Sold)
GIRL SCOUT MERCHANDISE	38,112,213	16,348,508	21,763,705
JULIETTE GORDON LOW BIRTHPLACE CENTER	520,272	214,785	305,487

TY 2006 Other Income Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	2003	2002	2001	2000	Total
ENDOWMENT INCOME FROM SPEC FDS	460,121	424,998	398,726	384,234	1,668,079
CHARTER FEES	340	2,540	4,134	4,179	11,193

TY 2006 Scholarship Award Statement

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Statement: REQUIREMENTS FOR GIRLS SCOUT COUNCILS AND INDIVIDUALS RECEIVING GRANTS A. MEMBERSHIP IN GIRL SCOUTING. B. GIRL SCOUT COUNCILS' PARTICIPATING IN THE DELIVERY OF FUNDED INITIATIVES. C. GIRL SCOUT COUNCIL STAFF AND VOLUNTEERS PARTICIPATING IN NATIONAL LEARNING OPPORTUNITIES OR JOB RELATED COURSES.

TY 2006 Self Dealing Statement

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Line Number	Explanation
2c	MIMI U.B. COOPERSMITH FREDMAN, CEO OF THE BARASH GROUP, IS A MEMBER OF THE BOARD OF DIRECTORS OF GSUSA. DURING THE PAST FISCAL YEAR, GIRL SCOUT MERCHANDISE PURCHASED MERCHANDISE FROM THE BARASH GROUP. THIS MERCHANDISE IS SOLD TO OUR WHOLESALE CUSTOMERS FOR RESALE TO THE MEMBERSHIP, AS WELL AS DIRECTLY TO THE MEMBERSHIP AT RETAIL. THE MERCHANDISE CONSISTS PRIMARILY OF AWARDS AND NOVELTY GIFT ITEMS. TOTAL PURCHASES FROM THE BARASH GROUP FOR FISCAL YEAR ENDED 2007 WAS $54,640.

Line Number	Explanation
2d	GSUSA PAID COMPENSATION TO KEY EMPLOYEES AS REPORTED ON FORM 990, PART V-A. GSUSA ALSO REIMBURSED MEMBERS OF THE BOARD OF DIRECTORS FOR OUT-OF-POCKET EXPENSES INCURRED IN CONNECTION WITH MEETING ATTENDANCE ON BEHALF OF GSUSA.

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TY 2006 Supplemental Support Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Year	Gifts, Grants and Contributions Received	Membership Fees Received	Gross Receipts From Admissions, Etc.	Gross Investment Income And Post 1975UBI	Net UBI Pre 1975	Tax Revenues Levied For Organization's Benefit	Value Of Services, Facilities Furnished By Government	Other Income	Total
2006	9,949,488	34,421,622	41,029,687	13,912,317				460,461	99,773,575
2004	9,090,562	35,589,675	43,485,203	9,813,384				427,538	98,406,362
2003	10,506,186	37,514,369	45,727,328	9,343,350				402,860	103,494,093
2002	8,073,340	26,625,814	49,524,199	9,257,929				388,413	93,869,695